



Cost effective | Simple | Scalable | Proven

Integrated IT solution - **Game Change** Enabler
for Small and Medium Enterprises
on SaaS model



Syscon Cronus
ERP for SME

Competitiveness of SMEs

In the present global competitiveness, every business has both opportunity and competition at the same time. The following are the nerve center factors lead the business Game Changers. They are:

- Innovation
- Do More with Less
- On Time Delivery
- Cost Effectiveness
- Productivity through Effective Management
- Satisfied Employees, Customers, Suppliers, Bankers and Shareholders

To maneuver Game Changer, the organisation essentially needs access to accurate and real-time information from anywhere, which enables well informed & quicker decisions.

We all see in our day-to-day life has been made lot simpler with the kind of change the Information Technology has brought-in:

- On-line Banking, Insurance, Reservation, Bill Payments, Trading (Shares and Commodities)
- ATMs, Credit / Debit Cards
- E-Mail System
- GPRS
- Tele-Medicine

The technology has stepped in to all the business verticals like:

- Manufacturing
- Distribution
- Retail
- Banking
- Insurance
- Healthcare
- Airlines
- Hospitality
- Holiday & Leisure

The flip side of this is that the customers are demanding for "More for Less". This has left the SMEs to be watchful of the Game Changers. It has been globally proven that adoption of Information Technology is one the tools to manage the Game Changer process effectively.

Change Management – A Cultural Aspect

Any change management project has to taken up strategically with well defined time frame to ensure better and long-term benefit. Hence, such initiatives have to be driven by the MD/ CEO of the organisations. But of course, He/ She will take the support of their team.

Why?

Across the organisation the need for the change has to be understood. The first step is to make the people understand.

What?

Having understood, what is required to be done

How?

Every organisation is unique. Hence the challenges will also be unique. So it is essential to develop the process for the change.

Who?

Accountability is vital to keep track of the developments.

When? Time lines are crucial in any change management process. End of the day it is simple. Have we done it or not?. This calls for a methodical project management process in place.

Why Syscon?

Syscon Solution is an ERP product company, based at Hyderabad since 1996. Syscon Cronus is the integrated IT solutions of Syscon specifically developed for Manufacturing and Trading companies covering the detailed business transactions process and Statutory reports.

Syscon Cronus

ERP for SME

- | | |
|----------------|---------------|
| ✓ Sales | ✓ Planning |
| ✓ Purchase | ✓ Production |
| ✓ Inventory | ✓ Quality |
| ✓ CENVAT / VAT | ✓ Maintenance |
| ✓ Finance | ✓ Payroll |
| | ✓ Info Engine |

The customers can opt to implement selective modules and scale up progressively.

Technology and Functionality upgrades

Syscon Cronus is built on Microsoft Technology.

Syscon Cronus started with VB 3.0 as front end and Microsoft Access as data base in the year 1996. Over the period the technology has been upgraded to VB.Net and Microsoft SQL Server 2005. Along with the Technology upgrades, Syscon Cronus also delivers the functionality upgrades as per the industry and statutory need from time to time. This ensures the Protection of Investment for the organisations.

Implementation and support

Apart from the product, Syscon has also developed several tools and control systems to ensure smooth Training, Implementation and Support process and make the transition less complex as well as long term support. Syscon also has an on-line implementation schedule to have a close track on implementation process. The broad implementation steps are as follows:

☉ System Study

Syscon's product associate will conduct system study to understand various business process, control reports and statutory reports generated by the organisation. This will in-turn compared with various process scenarios in Syscon Cronus to identify process gaps if any.

☉ Master and Opening balance capturing

In general the Master information for the manufacturing industry are Supplier, Customers, Items (Raw materials, Finished Goods, Consumables, Spares, Stationary and Lab Chemicals etc.), Accounts (Assets, Liabilities, Income, Expenditure), Bill of Material / Consumption co- efficient. Syscon has standard XL sheets. The users are required to provide the data in the given format.

It is essential to identify the cutoff date. As on the cutoff date the opening balances like Inventory and Accounts will be Captures in the XL sheets.

☉ Porting

The above Captured data will be ported to the database. This is done to reduce the cycle time of implementation.

☉ Training

As per the identified business process during the system study, Syscon team will prepare the training schedule. It is essential for the users to get the orientation on the product.

☉ Go Production

After the training the users will be provided support by Syscon team to enter 5 data in each of the process cycles. Later the users to continue their entry work on their own.

☉ Post Implementation Remote support

After the Go Production phase, all the support will be provided from remote. Syscon has online Customer Relation Management (CRM) system, on which the users can enter their queries. Syscon on-line team will provide the required support. Syscon will also provide constant upgrade to the product.



IT solution on Software as a Service (SaaS) Model

The wide spread availability of Internet and Cost effective IT hardware like Servers, Network product and Peripherals helped the growth of Datacenters. Leading to development of SaaS model, which is simple, proven, Scalable and Cost effective. The Server is Co-located in reputed Datacenter with:

- Secured Networks
- Un interrupted power backups
- Stable Internet bandwidth
- Precision Air-conditioning
- Well qualified Tech professionals
- 99.7% uptime.

All that the organisation need is Computer / Laptop and Internet connection to operate the integrated IT solution.

This solution is highly suitable for SMEs as there is no capital investment and no hassle of maintaining the IT infrastructure. Over and above they will get the continued support.

Secured Access

To ensure data security, Microsoft Active Directory is fully implemented in the Server. In the user Computer, default connection is created to ensure that the normal users can not access the solution other than their work environments.



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